PRIVATE DEBT COLLECTION PROGRAM

Program Revenue						
	FY 2020 FY 2021		Jui	June Fiscal Year Cumulative		
	F1 2020	F1 2021	FY 2021	FY 2022	% Change	
Commissionable Payments	\$304,901,985	\$441,775,528	\$362,071,935	\$243,061,096	-33%	
Non-Commissionable Payments	\$16,341,992	\$25,359,139	\$23,023,064	\$29,697,161	29%	
Special Compliance Personnel Revenue	\$290,121,313	\$804,654,279	\$514,993,448	\$940,917,788	83%	
Total Revenue	\$611,365,290	\$1,271,788,947	\$900,088,447	\$1,213,676,045	35%	
Less: Retained Earnings	\$152,450,993	\$220,887,764	\$181,035,968	\$121,530,705	-33%	
Net Revenue to General Fund/Treasury	\$458,914,297	\$1,050,901,183	\$719,052,480	\$1,092,145,340	52%	

Commissionable and Non-Commissionable Payments are through June 16, 2022. SCP Revenue is through April 30, 2022.

Costs						
	FY 2020	FY 2020 FY 2021		June Fiscal Year Cumulative		
	F1 2020	F1 2021	FY 2021	FY 2022	% Change	
PCA Commissions	\$60,259,178	\$87,141,262	\$71,438,004	\$40,913,440	-43%	
PDC Program Costs						
Labor	\$21,521,664	\$26,822,627	\$20,837,197	\$19,190,043	-8%	
Travel	\$180,669	\$12,440	\$4,767	\$1,546	-68%	
Print & Postage	\$1,510,731	\$904,335	\$770,272	\$1,728,439	124%	
Contracts	\$4,332,006	\$2,774,282	\$1,989,427	\$1,268,610	-36%	
Background investigations	\$338,420	\$129,392	\$275,000	\$0	-100%	
IT Equipment	\$67,740	\$0	\$0	\$0	0%	
Adjustment to Expenses	\$0	\$613,236	\$439,290	\$291,345	100%	
Indirect	\$16,095,621	\$15,779,751	\$12,258,523	\$12,227,895	0%	
Total Cost ¹	\$104,306,029	\$134,177,325	\$108,012,480	\$75,621,318	-30%	

Commissions are through June 16, 2022 and all other costs are through June 30, 2022.

FY 2022 Fund Activity					
	Total	Cost of Services Fund	Special Compliance Personnel Program (SCPP)		
	IUlai	Cost of Services Fund	Total	Program Admin	SCP
FY 2021 Carryover	\$180,075,478	\$47,424,609	\$132,650,869		
Add: Retained Earnings Available	\$127,194,075	\$63,597,037	\$63,597,037		
Retained Earnings	\$121,530,705	\$60,765,353	\$60,765,353		
FY 2021 Sequestration Returned	\$12,590,620	\$6,295,310	\$6,295,310		
FY 2022 Sequestration	(\$6,927,250)	(\$3,463,625)	(\$3,463,625)		
Add: Recoveries of Unpaid Prior Year Obligations	\$348,718	\$57,374	\$291,345		
Less: FY 2022 Total Fund Expenditures	\$75,518,422	\$40,913,440	\$34,604,982		
PCA Commissions	\$40,913,440	\$40,913,440			
Labor	\$19,087,147		\$19,087,147	\$4,578,327	\$14,508,820
Travel	\$1,546		\$1,546	\$1,546	\$0
Print & Postage	\$1,728,439		\$1,728,439	\$1,728,439	\$0
Contract	\$1,268,610		\$1,268,610	\$1,268,610	\$0
Background Investigations	\$0		\$0	\$0	\$0
IT Equipment	\$0		\$0	\$0	\$0
Reobligation of Recoveries	\$291,345		\$291,345	\$19,031	\$272,314
Indirect	\$12,227,895		\$12,227,895	\$2,948,741	\$9,279,155
FY 2022 Carryforward	\$232,099,849	\$70,165,580	\$161,934,269		

Commissions are through June 16, 2022 and all other costs are through June 20, 2022.

The cost of services fund recoveries of unpaid prior year obligations of \$57,374 are from the prior iteration of PDC.

A. Tax Receivables

Tax Receivables FY 2022 through June 30, 2022

PCA	Number of Entities	Amount
CBE	427,619	\$4,138,774,232
ConServe	427,139	\$4,128,885,685
Coast	362,798	\$3,580,637,432
Total	1,217,556	\$11,848,297,348

Source: SB/SE - PDC "FY 2022 New Scorecard Report"; Tax Receivables data is through June 16,2022.

B. Amounts Collected

Dollars Collected FY 2022 through June 30, 2022

			Non-
		Commissionable	Commissionable
PCA	Total	Payments	Payments
CBE	\$124,634,548	\$113,028,919	\$11,605,629
ConServe	\$110,741,992	\$99,362,985	\$11,379,007
Coast	\$34,727,904	\$28,035,750	\$6,692,154
Performant	\$1,110,114	\$1,102,644	\$7,470
Pioneer	\$1,543,700	\$1,530,799	\$12,901
Total	\$272,758,257	\$243,061,096	\$29,697,161

Source: Chief Financial Officer (CFO), SB/SE - PDC "FY 2022 Non-Commissionable Payment Report"; Payments are through June 16, 2022.

Installment Agreements Entered FY 2022 through June 30, 2022

PCA	Number of Entities	Amount
CBE	15,695	\$145,756,263
ConServe	10,078	\$85,665,615
Coast	1,601	\$13,262,408
Total	27,374	\$244,684,286

Source: SB/SE-PDC "FY 2022 All PCAs Report;" Installment Agreements Entered data is through June 16, 2022.

C. IRS Private Debt Collection Costs

IRS COLLECTION COST FY 2022 through June 30, 2022

Expense ¹	Total Amount
Commissions Paid ²	\$40,913,440
Labor	\$19,190,043
Information Technology	\$394,986
Non-Information Technology	\$18,795,057
Travel	\$1,546
Information Technology	\$0
Non-Information Technology	\$1,546
Print & Postage	\$1,728,439
Information Technology	\$0
Non-Information Technology	\$1,728,439
Contract	\$1,268,610
Information Technology	\$1,220,287
Non-Information Technology	\$48,323
Background investigations	\$0
Information Technology	\$0
Non-Information Technology	\$0
IT Equipment	\$0
Information Technology	\$0
Non-Information Technology	\$0
Adjustment to Expenses	\$291,345
Information Technology	\$0
Non-Information Technology	\$291,345
Indirect Costs ³	\$12,227,895
Total Direct and Indirect Costs	\$75,621,318

¹Source: SB/SE Finance; Costs are through June 30, 2022 as they are inccured and will differ from the SF-133 (i.e. indirect costs).

²Source: Chief Financial Officer (CFO); Commissions Paid are through the reporting cycle ending June 16, 2021 and all other costs are through June 30, 2022.

³Indirect costs are ongoing expenses of operating an organization that cannot be immediately associated with the activity or program. Overhead rate is 63.72% provided by CFO Cost Accounting. Indirect costs include overhead which is determined by applying the overhead rate to direct PDC costs.

E. Fees Retained

FY 2022 COST OF SERVICES FUND (June 30, 2022)

Description	Amount
Fiscal Year 2021 Carryover	\$47,424,609
Retained Earnings ¹	\$60,765,353
FY 2021 Sequestration Returned ²	\$6,295,310
FY 2022 Sequestration ³	(\$3,463,625)
Retained Earnings Available	\$111,021,647
Recoveries of Unpaid Prior Year Obligations ⁴	\$57,374
Fees Paid to PCAs ¹	(\$40,913,440)
FY 2022 Carryforward	\$70,165,580

¹Source: Chief Financial Officer (CFO) through the reporting cycle ending June 30, 2022.

FY 2022 SPECIAL COMPLIANCE PERSONNEL PROGRAM (SCPP) FUND (June 30, 2022)

Fees	Amount
Fiscal Year 2021 Carryover	\$132,650,869
Retained Earnings ¹	\$60,765,353
FY 2021 Sequestration Returned ²	\$6,295,310
FY 2022 Sequestration ³	(\$3,463,625)
Recoveries of Unpaid Prior Year Obligations ⁴	\$291,345
Retained Earnings Available	\$196,539,251
Costs ⁵	Amount
Special Compliance Personnel Program	\$24,060,289
Program Adminstration	\$10,544,693
Total SCPP Fund Costs	\$34,604,982
FY 2022 Carryforward	\$161,934,269

¹Source: Chief Financial Officer (CFO) through the reporting cycle ending June 30, 2022.

²Source: SB/SE Finance; Sequestered funds become available in future fiscal years.

³Sequestration is 5.7% of retained earnings.

 $^{^4}$ The cost of services fund recoveries of unpaid prior year obligations of \$57,374 are from the prior iteration of PDC.

²Source: SB/SE Finance; Sequestered funds become available in future fiscal years.

 $^{^3\}mbox{Sequestration}$ is 5.7% of retained earnings.

 $^{^4}$ The recoveries of unpaid prior year obligations are added included in the funds available.

 $^{^5}$ SB/SE Finance; Costs are through June 30, 2022 as they are incurred and will differ from the SF-133 (i.e. direct costs).